



U.S. GENERAL SERVICES ADMINISTRATION

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address for *Advantage!*® is: <http://www.GSAAdvantage.gov>.

Schedule for - Multiple Award Schedule
Federal Supply Group: MAS Class: R499

Contract Number: GS-10F-048AA

For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.gsa.gov/schedules-ordering>

Contract Period: November 21, 2012 - November 20, 2022
Price list current as of acceptance of Mass Mod PS-A812 effective
April 16, 2020

OBSIDIAN ANALYSIS, LLC
3100 Clarendon Blvd.
Suite 400
Arlington, VA 22201

Phone: 703.247.6000
Fax Number: 703.247.6001
<http://www.cadmusgroup.com>

DUNS Number:
961894511

Business Size:
Large Business

Contract Administrator:

Ms. Jing Hoffmann

E-mail:
Contracts@cadmusgroup.com

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:

SINs	Recovery SINs	SIN Description
541611	541611RC	Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
611430	611430RC	Professional and Management Development Training
OLM	OLMRC	Order Level Materials

1b. Identification of the lowest priced model number and lowest unit price for each special item number awarded under contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum order: \$1,000,000.00

3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic only

5. Point(s) of production: Same as company address

6. Discount from List Prices or Statement of Net Price: Government net prices (discounts already deducted)

7. Quantity Discounts: 1% on orders at over \$250,000.00

8. Prompt Payment Terms: Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification whether Government purchase cards are accepted or not accepted below the micro-purchase threshold. Yes. Obsidian Analysis, LLC, will accept Government purchase cards for orders below the micro-purchase threshold.

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes. Obsidian Analysis, LLC, will not accept Government purchase cards for above the micro-purchase threshold.

10. Foreign Items Offered: None

11a. Time of Delivery: Specified on the Task Order

11b. Expedited Delivery: The contractor shall deliver or perform services in accordance with terms negotiated with the Ordering Agency.

11c. Overnight and 2-Day Delivery: Contact the contractor

11d. Urgent Requirements: Contact the contractor

12. F.O.B. point(s). Destination.

13a. Ordering Address: Same as contractor company address

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment Address: Same as company address

15. Warranty Provision: Contractor's standard commercial warranty

16. Export packing charges, if applicable: N/A

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): Contact Contractor

18. Terms and conditions of rental, maintenance, and repair (if applicable): N/A

19. Terms and conditions of installation (if applicable): N/A

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A

20a. Terms and conditions for any other services (if applicable): N/A

21. List of service and distribution points (if applicable): N/A

22. List of participating dealers (if applicable): N/A

23. Preventive maintenance (if applicable): N/A

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.



25. Data Universal Number System (DUNS) Number: 96-1894511

26. Notification regarding registration in System for Award Management (SAM) Database:
Registered

27. Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

Labor Category	Minimum Education	Minimum Years of Experience	Awarded GSA Prices (Including IFF)
Analyst 1	Bachelors	0	\$63.69
Analyst 2	Bachelors	2	\$82.67
Analyst 3	Masters	0	\$100.23
Analyst 4	Masters	2	\$102.41
Associate 1	Bachelors	4	\$125.65
Associate 2	Bachelors	7	\$139.65
Senior Consultant	Bachelors	9	\$142.61
Principal Associate	Bachelors	10	\$148.14
Senior Coordinator	Bachelors	12	\$181.45
Project Manager	Bachelors	7	\$170.65
Senior Advisor	Bachelors	15	\$202.05
Program Manager	Bachelors	20	\$208.24
Senior Subject Matter Expert	Masters	20	\$219.69
Senior Facilitator	Ph.D.	20	\$290.18

Service Contract Labor Standards: The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category title(s), the occupational code(s), SCLS labor category title(s), and the applicable WD number(s). Failure to do so may result in cancellation of the contract.

LABOR CATEGORY DESCRIPTIONS

The Service Contract Labor Standards, formerly the Service Contract Act (SCA) is applicable to this contract as it applies to the entire Professional Services Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and or when the contractor adds SCLS labor categories/employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category title(s), the occupational code(s), SCLS labor category title(s), and the applicable WD number(s). Failure to do so may result in cancellation of the contract.

Analyst 1

Functional Responsibility	Support project status tracking, research tasks, administration and logistics for events and working groups, and other duties as assigned.
Minimum Experience	0 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Analyst 2

Functional Responsibility	Perform research and analysis, support production of analytical assessments, memoranda, power point briefings, training materials, and presentations.
Minimum Experience	2 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Analyst 3

Functional Responsibility	Lead the production of analytical assessments, memoranda, power point briefings, training materials, and presentations. Manage small teams of research analysts in support of project objectives.
Minimum Experience	0 Years
Minimum Education	Master's Degree
Training / Certifications	none

Analyst 4

Functional Responsibility	Perform research and data analysis, lead the production of analytical assessments, memoranda, power point briefings, training materials, and presentations, and coordinate teams of analysts in support of complex research and analysis tasks. Present analysis to clients in support of project management team.
Minimum Experience	2 Years
Minimum Education	Master's Degree
Training / Certifications	none

Associate 1

Functional Responsibility	Lead client interactions, manage internal analysis teams, support survey design, support training / workshop / exercise design, maintain subject- matter expertise in area of responsibility.
Minimum Experience	4 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Associate 2

Functional Responsibility	Maintain client relationships, provide supervisory support to analyst staff, support survey design, support training / workshop / exercise design, identify and refine project requirements, manage internal analysis teams, maintain subject-matter expertise in area of responsibility.
Minimum Experience	7 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Senior Consultant

Functional Responsibility	Maintain client relationships, lead analyst staff, identify and refine project requirements, assist in problem definition, lead survey design, lead training / workshop / exercise design, present research, analysis, and recommendations to senior government clients, manage internal analysis teams, maintain subject-matter expertise in area of responsibility.
Minimum Experience	9 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Principal Associate

Functional Responsibility	Oversee all aspects of project delivery, provide functional leadership for projects and programs, maintain client relationships, and leverage subject-matter expertise to strengthen project delivery.
Minimum Experience	10 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Senior Coordinator

Functional Responsibility	Coordinate complex projects and events, leverage demonstrated professional experience to accomplish complex technical project objectives, and provide senior council to clients on strategy issues.
Minimum Experience	12 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Project Manager

Functional Responsibility	Maintain client relationships, provide supervisory support to analyst staff, identify and refine project requirements, maintain project plans, provide project financial oversight and management, maintain project schedules.
Minimum Experience	7 Years
Minimum Education	Bachelor's Degree
Training / Certifications	Professional Project Manager Certification

Senior Advisor

Functional Responsibility	Maintain expertise in relevant subject area, present recommendations and analysis to senior government clients, provide advisory support to government clients and manage teams in support of project objectives.
Minimum Experience	15 Years
Minimum Education	Bachelor's Degree
Training / Certifications	none

Program Manager

Functional Responsibility	Maintain client relationships, provide supervisory support to analyst staff, identify and refine project requirements, maintain program plans, provide project financial oversight and management, maintain program schedules.
Minimum Experience	20 Years
Minimum Education	Bachelor's Degree
Training / Certifications	Professional Project Manager Certification

Senior Subject Matter Expert

Functional Responsibility	Maintain expertise in relevant subject area, present recommendations and analysis to senior government clients, facilitate client focus groups, workshops and meetings, and oversee stakeholder communication and management functions in support of project objectives.
Minimum Experience	20 Years
Minimum Education	Master's Degree
Training / Certifications	none

Senior Facilitator

Functional Responsibility	Maintain expertise in relevant subject area, present recommendations and analysis to senior government clients, facilitate client workshops and meetings, oversee stakeholder communication and management functions in support of project objectives, and provide executive leadership and authoritative expertise in relevant subject area.
Minimum Experience	20 Years
Minimum Education	Ph.D.
Training / Certifications	none

COMMERCIAL PRACTICES FOR SUBSTITUTING EXPERIENCE FOR EDUCATION

Experience Substitution Matrix

Additional education over the minimum required in any labor category may be substituted for required experience as follows:

Required Education	Actual Education	Credit for Additional Experience
Bachelor's Degree	Master's Degree	2 years
Bachelor's Degree	Ph.D.	6 years
Master's Degree	Ph.D.	4 years

Additional experience over the minimum required in any labor category may be substituted for required education as follows:

Actual Education	Required Education	Additional Experience Above Minimum Required
Associate's Degree	Bachelor's Degree	5 years
Associate's Degree	Master's Degree	10 years
Bachelor's Degree	Master's Degree	3 years
Bachelor's Degree	Ph.D.	7 years
Master's Degree	Ph.D.	5 years